



European network of independent distributors

EUROPA DISTRIBUTION IN SAN SEBASTIAN

Europa Distribution is an European network of independent distributors, gathering around 60 distributors in 18 countries. The aim of the organisation is to protect and represent independent distribution at a national and an European levels, and to encourage the creation of a network of independent distributors in order to improve the ties and exchange of information between them as well as the level of protection available to them.

The San Sebastian Festival hosts Europa Distribution Days
on **September 28th and 29th**

Distribution in Europe and Latin-America, workshops and case studies **(Friday 28th, 2:30pm – 5:30pm)**

After a short presentation of the distribution market in Latin America, sales agents, producers and distributors will present the international distribution and the different promotional strategies they implement for two films.

- Introduction
 - o Pascual Conditto, Primer Plano Film Group (Argentina)
 - o Jean-Thomas Bernardini, Imovision (Brasil)
 - o Mima Fleurent, Colifilms (France), *to be confirmed*

- Case studies with producers, sale agents and distributors:
 - o **XXY, by Lucia Puenzo (Argentina)**
 - Miguel Morales, Wanda (Spain)
 - Svend Jensen, Arthaus (Norway)
 - Jean-Thomas Bernardini, Imovision (Brasil)

 - o **The edge of heaven, de Fatih Akin (Turkey / Germany)**
 - Brigitte Suarez & Michael Weber, Match Factory (Germany), *to be confirmed*
 - Svend Jensen, Arthaus (Norway)
 - Pascal Traeschlin, Cineworx (Switzerland)
 - Stephan de Potter, Cineart (Belgium)

Meeting with Spanish producers (Saturday 29th, 10:00am – 1:00pm)

In collaboration with the FAPAE, European distributors will meet Spanish producers.

After a general presentation of the Spanish environment of production and co-production by Joan Ginard (Just Films), 10 Spanish producers explain their projects to European distributors, by little groups (Luna Llena, Karbo ventas, Just Films, Alea TV, Millimetros, Irusoin, Factotum, Terratremol, Almochic, Alta Realitat).

Digital cinema, distribution and exhibition in Europe (Saturday 29th, 2:30pm – 4:00pm)

In collaboration with Europa Cinemas, Claude-Eric Poiroux (President of Europa Cinemas) will evaluate the current situation of digital cinema and the impact on distribution and exhibition in Europe.

Then, Europa Distribution will present to distributors the D-platform, a CN Films initiative, by Thierry Delpit (CN Films, France) and Svend Jensen (Arthaus, Norway).

Europa Distribution meetings September 28th and 29th, Kursaal Center, rooms 8 & 9

Information and reservation:

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