

EUROPA DISTRIBUTION

DISTRIBUTION WORKSHOP ON ANIMATION

at

CARTOON MOVIE

ANIMATION PITCHING EVENT BORDEAUX

March 5 - 7 2019



With the support of the MEDIA Programme of the European Union

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PROGRAM

As hosts of Cartoon Movie, your presence is required not only for the workshop sessions, but for the Event's activities too - thank you!

Tuesday March 5

ARRIVALS

14:00 – 18:30

REHEARSALS FOR NEW PRODUCERS

16:00 – 18:00

ED WORKSHOP - ANIMATION FILMS

Location: Pullman Hotel, Alienor Theatre (*see maps*)

CASE STUDY: *TEHRAN TABOO*

- Hana Chybíková, **Aerofilm**, Czech Republic

CASE STUDY: *THE TOWER*

- Rose-Marie Strand, **Folkets Bio**, Sweden

CASE STUDY: *LOVING VINCENT*

- Ivana Horvat, **2iFilms**, Croatia

CASE STUDY: *MIRAI*

- Eduardo Escudero, **A contracorriente films**, Spain

DISCUSSIONS *

**If you have any merchandise sample from your past animation releases bring it with you to offer inspiration to others!*

18:00 – 19:00

ED WELCOME COCKTAIL

Location: Pullman Hotel, Alienor Theatre (*see maps*)

19:30

PICK-UP

Bus from Palais des Congrès to Château Giscours — Labarde

20:00

CARTOON WELCOME DINNER

Location: Château Giscours — Labarde

Wednesday March 6

*Unless otherwise specified, all Cartoon activities take place at the Palais des Congrès (*see maps*)*

09:00 - 10:00

CROISSANT SHOW

10:00 – 13:00	PITCHING SESSIONS
13:00	CARTOON LUNCH & COFFE SHOW
14:30 – 18:30	PITCHING SESSIONS
20:00	EUROPA DISTRIBUTION DINNER Location: Restaurant <i>Chez Dupont</i> , Rue Notre Dame 45 (<i>see maps</i>)

Thursday March 7

Unless otherwise specified, all Cartoon activities take place at the Palais des Congrès (see maps)

09:00 - 09:30	CROISSANT SHOW
09:30 – 13:00	PITCHING SESSIONS
13:00	CARTOON LUNCH & COFFE SHOW
14:30 – 17:00	PITCHING SESSIONS
20:00	CARTOON FAREWELL COCKTAIL Location: Palais de la Bourse (<i>see maps</i>)

Friday March 8

DEPARTURES

USEFUL INFORMATION

ACCOMMODATION & ARRIVAL

You should have received information about your hotel from Cartoon Movie. If this wasn't the case please contact Johanne Ide asap at johanne.ide@cartoon-media.eu

Along with the transportation to Bordeaux, Cartoon Movie offers shuttles from the airport (**Attention:** NOT from the train station). Upon arrival, you should find a Cartoon staff member who will take you to your shuttle. Should you have any difficulties, you can reach the shuttle service at this number:
+32 474 98 20 35



LOCAL TRANSPORTATION



To get to the Palais de Congrès
TRAM C – Direction PARC DES EXPOSITIONS – Stop « PALAIS DES CONGRÈS »

GENERAL INFORMATION

ACCREDITATION

On **March 5th** from 14:00 to 19:00 at the lobby of your hotel

On **March 6th and 7th** from 08:00 to 19:00 at Palais des Congrès. Don't forget your e-mail confirmation and your ID.

CARTOON INTERACTIVE CATALOGUE DOWNLOAD

[HTTPS://CARTOON-MEDIA.WETRANSFER.COM/DOWNLOADS/402F45F07E038E17B3D6201A194E593520190221082423/915c94](https://cartoon-media.wetransfer.com/downloads/402f45f07e038e17b3d6201a194e593520190221082423/915c94)

THE WORKSHOP ON TWITTER

@EurDist @CARTOON_media
#LetsTalk

CONTACTS ON-SITE

For questions related to the festival (general matters, logistics)

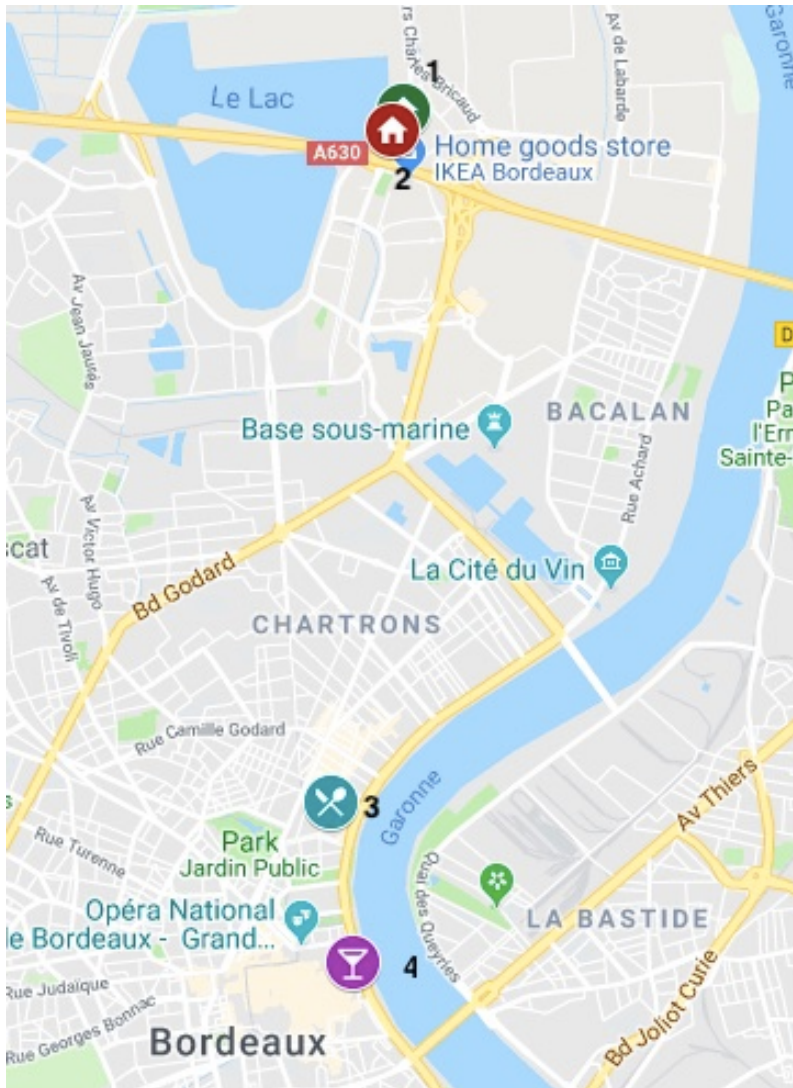
Cartoon Office: +32 473 940329
Annick Maes: +32 479 339179

For questions related to the workshop

Isabella Weber: +39 338 255 4040
Anne-Sophie Elsen: +32 485 25 06 06

MAPS

Maps are here to show you where everything is situated on a broad scale. For further details, Google maps will accommodate you best ;)



1. Pullman Hotel Bordeaux Lac

Le Lac, Avenue Jean Gabriel Domergue, 33300 Bordeaux

2. Palais des Congrès

3. Restaurant Chez Dupont

45, rue Notre Dame, 33000 Bordeaux

4. Palais de la Bourse

17, Place de la Bourse, 22076 Bordeaux

Additional location (not on the map) : **Chateau Giscours-Labarde**, approximately 25 km

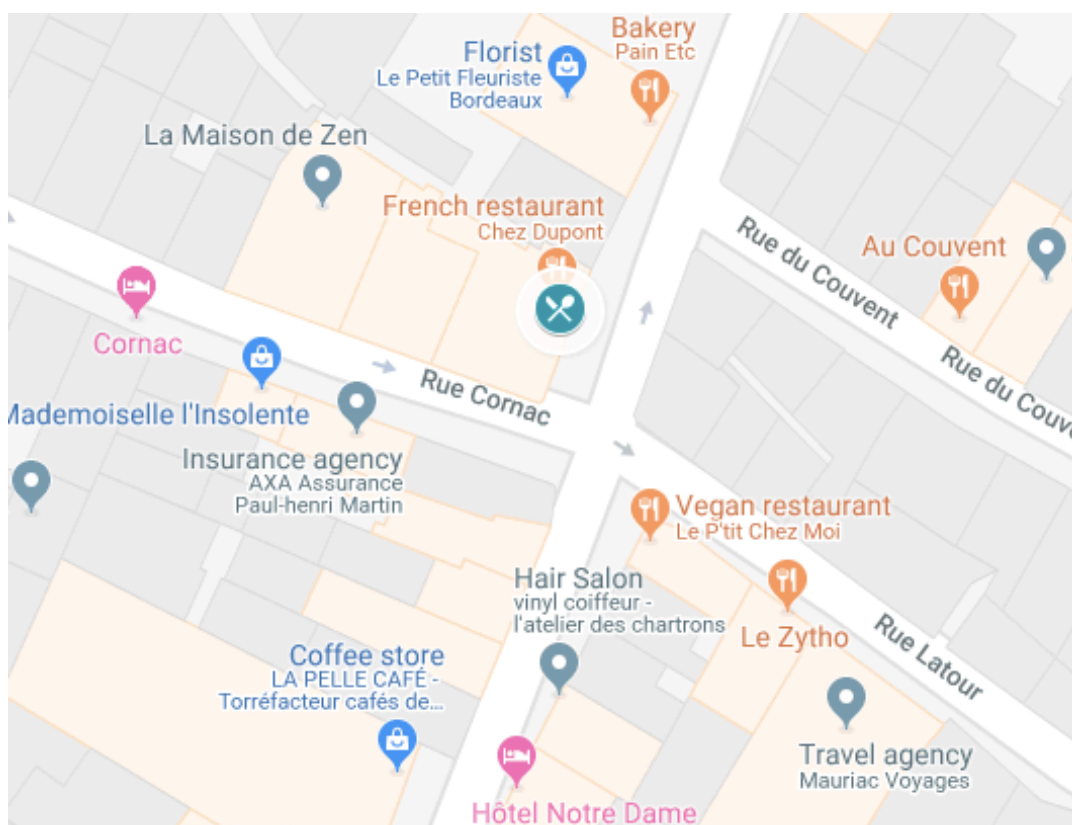
Details Europa Distribution venues



Détail 1:

Pullman Hotèl

Palais des Congrès



Détail 2:

Restaurant

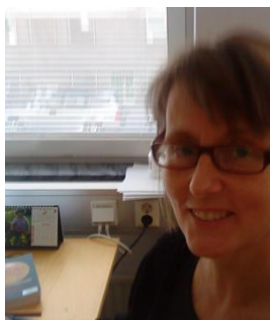
Chez Dupont

EUROPA DISTRIBUTION WORKSHOP

Speakers

CASE STUDY: TEHRAN TABOO**Hana Chybíková, Aerofilm, Czech Republic**

Hana Chybíková is PR & Marketing Specialist at Aerofilms, the leading arthouse film distribution company in the Czech Republic, based in Prague. She is responsible for marketing campaigns for selected films, printed and digital materials, online campaigns and promotion of the Aerofilm's own VOD platform Aerovod. She has an experience in social media managing and marketing production at Moravian Gallery. She studied Aesthetic, Art History and Film Studies at Masaryk University in Brno.

CASE STUDY: THE TOWER**Rose-Marie Strand, Folkets Bio, Sweden**

Rose-Marie Strand has an academic background in Art History, History and Museology and she started to work in film distribution in 1996 joining one of the leading Swedish arthouse company: Folkets Bio. In 1997 Rose-Marie became the Head of Children's and Youth Film Department and she is also in charge of acquisition, programming and Media Literacy project Children and Youth films. Folkets Bio releases 25 films theatrically and 40 to 50 titles on DVD and VOD per year, and it owns its own arthouse cinema chain. Over the last years, the company created a label called "Knattebio" (Toddlers Cinema) with children films' programmes for 2-5 years old.

CASE STUDY: LOVING VINCENT**Ivana Horvat, 2iFilms, Croatia**

Ivana has background in cultural management and has been a 2i Film's team member for four years now, mainly handling acquisitions, sales and fundings of independent movie titles. 2i Film is a Croatian film distributing company. Since its foundation in 2012, the company has become one of the leading film distributors in Croatia, as well as in region. 2i Film's main activity is film distribution through theatrical exhibitors, television, home entertainment and emerging digital platforms. The company specializes in acquiring and distributing independent titles for the territory of former Yugoslavia and Albania, with special accent on animated movies and family titles. Although company is supporting and promoting domestic film titles, 2i Film is also holding a licence for theatrical distribution of the leading film studio Walt Disney Ltd. for Croatia, Slovenia, Bosnia and Herzegovina, Macedonia and Albania.



CASE STUDY: MIRAI**Eduardo Escudero, A Contracorriente Films, Spain**






Eduardo graduated from the University of Barcelona with a degree in Law and a MBA of Audiovisual Companies (Universitat Ramon Llull). From 1998 to 2000, he was Head of Business Affairs at Filmax and was involved in 2000 -2001 in the start up on the international sales division of FILMAX INTL. From 2001 to 2004, he worked at DeAPlaneta, first as Head of Business affairs and then as Head of TV sales, handling the DeAPlaneta's catalogue for TV Operators. From 2004 to 2009 he moved to Notro Films, where he was partner of the company, Head of the Theatrical sales until 2006, and VP of Notro Films in 2006-2007. In 2008 he was named Managing Director of NOTRO FILMS and VP of Film Distribution at Vértice360°. Since December 2009, he is Business Manager (and partner) of A Contracorriente Films.



ED DISTRIBUTORS (IN ALPHABETICAL ORDER BY COUNTRY)




You can find the complete list of all Cartoon Movie Participants on their [website](#)

Country	Name	Email	Animation films
BE - Imagine Film	 Tinne Bral	t.bral@imaginefilm.be	<i>Les Hirondelles de Kaboul</i>
BE - Le Parc Distribution	 Gauthier Jacquinet	gauthier@grignoux.be	<i>Le Quatuor à cornes, La Cabane à histoires, Agatha ma voisine détective, Drôles de petites bêtes, Rita et crocodile, Un conte peut en cacher un autre, Myrtille et la lettre au père Noël, Zombillénium, Le Vent dans les roseaux...</i>
BE - O'Brother Distribution	 Vivien Vande Kerckhove	vivien@obrother.be	<i>Zombillénium, Le Chant de la Mer</i>
BG - Pro Films	 Emil Simeonov	emil.simeonov@profilms.bg	<i>Luis and the Aliens, Marnie's World, Manou the Swift, Gnome Alone, Charming, White Fang, Snow Queen 1-4, Ploey, You never fly alone</i>
HR - 2i Film	 Ivana Horvat	ivana@2ifilm.hr	<i>Ooops, Noah is gone, Bling, Top Cat, Loving Vincent, Cats&Peachtopia</i>

Country	Name	Email	Animation films
CZ - Aerofilms	 Hana Chybikova	hana@aerofilms.cz	<i>Tehran Taboo, The Red Turtle, Song of the Sea, The Congress</i>
DK - Angel Films	 Peter Solvsten Thomsen	peter@angelfilms.dk	<i>Jungle Bunch, Mary & The Witch's Flower, Ploey</i>
FI - Cinema Mondo	 Mika Siltala	mikas@cinemamondo.fi	<i>All Studio Ghibli, Little Prince, Mary and The Witch's Flower, White Fang</i>
FR - ARP Selection	 Eric Vicente	ev@arpselection.eu	<i>Ozzy, the great escape, Luis and the aliens</i>
FR - Swift Production	 Didier Costet	d.costet@swiftprod.com	None

Country	Name	Email	Animation films
FR - Wild Bunch Distribution	 Marie-Pierre Vallé	mpvalle@wildbunch.eu	<i>White Fang, Mirai</i>
GER - Arsenal Filmverleih	 Kate Schaeffer	k.schaeffer@arsenalfilm.de	None
HU - Mozinet Ltd	 Angelika Fekete	fekete.angelika@mozinet.hu	<i>The Red Turtle, Early Man, Ruben Brandt, the collector, The Bears' Famous Invasion of Sicily</i>
IL - New Cinema	 Daniel Melamed	daniel@newcinema.co.il	None yet
IT - Bim Distribuzione	 Eleonora Loiacono	eloiacono@bimfilm.com	<i>Ainbo, The secret of the forest</i>

Country	Name	Email	Animation films
IT - Bim Distribuzione	 Damiano Ricci	dricci@bimfilm.com	None
IT - Teodora Film	 Margherita Chiti	margherita.chiti@teodorafilm.com	<i>My life as a Zucchini</i>
LI - Greta Garbo Films	 Zivile Leva Kelminskiené	zivileieva@gmail.com	None
NL - Windmill Film Distribution	 Wallie Pollé	wallie@windmillfilm.com	<i>Bloeistraat 11</i>
PT - Films 4 You	 Joao Abreu	joao.abreu@jrp-sgps.pt	<i>Maya The Bee , Dofus , Marnie , Vic The Vicking</i>

Country	Name	Email	Animation films
PT - Outsider Films Lda	 Joao Froes	joao.froes@outsider-films.pt	<u>Released</u> : Zambesia, Khumba, Maya the Bee-The Movie, Blinky Bill, The Nut Job, The Nut Job 2, Ozzy, Duck Duck Goose, Wind Rises, When Marnie Was There, Princess Kaguya, Ma Vie de Courgette <u>To be Released</u> : Latte, 10 Lives, Blazing Samurai, Dog Dog and the Bone Story, Seal Team, Mirai, Mary and the Witch's Flower
ES - A Contracorriente Films	 Eduardo Escudero	eduardo@acontracorrientefilms.com	Le Grand Méchant Renard, Drôles de petites bêtes (Tall Tales), Ballerina
SE - Folkets Bio AB	 Rose-Marie Strand	rosemarie.strand@folketsbio.se	The Tower, The Big Bad Fox, Ma Vie de courgette and several others
CH - Praesens Fiim AG	 Corinne Rossi	cr@praesens.com	Luis und die Aliens, Missing Link, Minuscule, Ma vie de Courgette, Mission Kathmandu, Kensuke's Kingdom, Ainbo, Anne Frank

EUROPA DISTRIBUTION



Isabella Weber
Communication consultant
isabella.weber@europa-distribution.org



Anne-Sophie Elsen
Project manager
anne-sophie.elsen@europa-distribution.org

ABOUT EUROPA DISTRIBUTION

EUROPA DISTRIBUTION is the association of independent film distributors. With over **115 leading independent distributors** representing **30 countries** in Europe and beyond, it serves as the voice of the sector, and acts as a network and a think tank.

Since 2006, Europa Distribution has been creating new bridges for its members to share knowledge and mutualise experience. Through dedicated brainstorming and training sessions, open panels, informal gatherings, the Association's aim is enhancing the circulation of information and ideas and to improve the curation, promotion and distribution of independent films.

Ursula Meier (Silver Bear 2012 for *Sister*) is the President of Honor of the Association. The Board of Administration, chaired by Laurent Dutoit (Agora Films / Switzerland) and Stefano Massenzi (Lucky Red / Italy) is composed of 12 independent European distributors, representative in terms of nationality, type of structure and cultural diversity. The list of current members is available on our website: www.europa-distribution.org

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